Investment team: Mark Dunley-Owen, Londa Nxumalo Fund inception date: 27 March 2013

Registration number: 47091

Allan Gray Africa ex-SA Bond Fund

C Class 31 December 2020

Fund description and summary of investment policy

The Fund invests in a focused portfolio of African (excluding South African) securities that are selected for their expected risk and return profile. The Fund may invest a substantial portion of the assets in a single country or region rather than a diversified portfolio of assets.

Fund objective and benchmark

The Fund seeks to achieve the maximum US dollar total return while minimising the risk of loss within the context of an African bond fund. The benchmark is the J.P. Morgan GBI-EM Global Diversified Index. The Fund does not seek to mirror the benchmark but instead may deviate meaningfully from this performance benchmark in pursuit of superior returns. To the extent that its investments differ from those in the benchmark, the Fund faces the risk of underperforming the benchmark.

How we aim to achieve the Fund's objective

We assess an asset's intrinsic value based on long-term fundamentals and invest where our assessment of intrinsic value exceeds the price by a margin of safety. This approach allows us to identify assets that may be out of favour with the market because of poor nearterm prospects, but offer good value over the long term. The Fund's holdings may deviate meaningfully from those in the index.

Suitable for those investors who

- Seek exposure to African (excluding South African) interest bearing assets
- Are comfortable with market and currency fluctuations
- Are prepared to take on the risk of capital loss
- Typically have an investment horizon of more than five years

Capacity

The Fund currently has no capacity constraints. Allan Gray Bermuda Limited (the 'Investment Manager') may, at its discretion, refuse a subscription or phase a subscription into the Fund over a number of dealing days. Redemptions may be limited to US\$5m or 2.5% of the Fund (whichever is less) per dealing day.

Fair value pricing

The board of directors of the Fund ('the board') may fair value the Fund's assets in accordance with the board's fair value pricing policies if:

- The closing market quotations or official closing prices are not readily available or do not accurately reflect the fair value of a Fund asset; or
- The value of a Fund asset has been materially affected by events occurring before the Fund's pricing time but after the close of the exchange or market on which the asset is principally traded.

The board delegates the responsibility for fair value pricing decisions to a Valuation Committee of the Investment Manager.

Fund information on 31 December 2020

Fund currency	US\$
Fund size	US\$413m
Number of shares	2 600 973
Price (net asset value per share)	US\$154.53
Number of issuers	18
Dealing day	Weekly (Thursday)
Class	С
Class inception date	14 May 2020

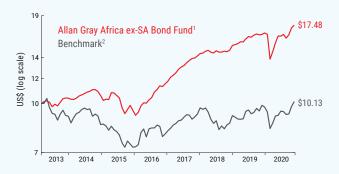
Minimum investment amounts

Minimum initial investment	US\$100 000
Minimum subsequent investment	US\$1 000

- 1. Prior to the inception of this class of the Fund, the performance and risk measures are calculated using the A class performance of the Fund. The net of fee return is calculated as the gross of fee return reduced by an investment management fee of 0.7% per annum, which is accrued monthly in arrears.
- 2. J.P. Morgan GBI-EM Global Diversified Index (source J.P. Morgan), performance as calculated by Allan Gray as at 31 December 2020. Calculation based on the latest available data as supplied by third parties.
- 3. Maximum percentage decline over any period. The maximum drawdown occurred from January 2020 to March 2020 and maximum benchmark drawdown occurred from April 2013 to December 2015, Drawdown is calculated on the total return of the Fund/benchmark (i.e. including income).
- 4. The percentage of calendar months in which the Fund produced a positive monthly return since inception.
- 5. The standard deviation of the Fund's monthly return. This is a measure of how much an investment's return varies from its average over time.
- 6. This is the highest or lowest rolling 12-month return the Fund has experienced since inception. The Fund's highest annual return occurred during the 12 months ended 28 February 2017 and the benchmark's occurred during the 12 months ended 31 January 2018. The Fund's lowest annual return occurred during the 12 months ended 30 September 2015 and the benchmark's occurred during the 12 months ended 31 August 2015, All rolling 12-month figures for the Fund and the benchmark are available from the Allan Gray Service Team on request.

Performance in USS net of all fees and expenses

Value of US\$10 invested at inception with all distributions reinvested



% Returns	Fund ¹	Benchmark ²
	Fullu	Delicilliaik
Cumulative:		
Since inception (27 March 2013)	74.8	1.3
Annualised:		
Since inception (27 March 2013)	7.5	0.2
Latest 5 years	12.9	6.7
Latest 3 years	7.6	3.0
Latest 2 years	9.3	7.9
Latest 1 year	6.8	2.7
Year-to-date (not annualised)	6.8	2.7
Risk measures (since inception, based on month-end prices)		
Maximum drawdown ³	-17.0	-29.3
Percentage positive months ⁴	67.0	56.4
Annualised monthly volatility ⁵	9.6	11.7
Highest annual return ⁶	28.4	17.7
Lowest annual return ⁶	-15.7	-21.5

C Class 31 December 2020



Investment team: Mark Dunley-Owen, Londa Nxumalo Fund inception date: 27 March 2013
Registration number: 47091

Meeting the Fund objective

The Fund seeks to achieve the maximum US dollar return while minimising the risk of loss within the context of an African (excluding South Africa) bond fund. The Fund experiences periods of underperformance in pursuit of this objective. Since inception the Fund has outperformed its benchmark and delivered positive absolute returns in US dollars.

Subscription and redemption charge

Investors may be charged 0.5% when subscribing for Fund shares. Investors may be charged 0.5% when redeeming Fund shares in the case of significant redemptions. These charges are paid into the Fund to offset the costs associated with the transactions that are borne by the Fund. The Investment Manager may waive these charges if transactions substantially offset one another.

Annual management fee

The management fee consists of a fixed fee of 0.70% p.a.

Total expense ratio (TER) and Transaction costs7

The annual management fee charged is included in the TER. The TER is a measure of the actual expenses incurred by the Fund over a one and three-year period (annualised). Since Fund returns are quoted after deduction of these expenses, the TER should not be deducted from the published returns (refer to page 4 for further information). Transaction costs are disclosed separately. The TER and Transaction costs cannot be determined accurately because of the short life span of the class. Calculations are based on actual data where possible and best estimates where actual data is not available.

TER and Transaction costs breakdown for the 1- and 3-year period ending 30 September 2020	1yr %	3yr %
Total expense ratio	0.88	0.88
Management fee	0.70	0.70
Custody fees	0.09	0.10
Other costs excluding transaction costs	0.09	0.08
Transaction costs	0.00	0.00
Total investment charge	0.88	0.88

^{7.} Prior to the inception of this class of the Fund, the TER and Transaction costs data is that of the A Class of the Fund, reduced by 0.3% p.a.

Fund positioning on 31 December 20208

	Local currency	Foreign currency	% of portfolio
Governments	15.9	50.6	66.5
Kenya	0.0	12.7	12.7
Ghana	1.3	11.3	12.7
Egypt	0.0	11.3	11.3
Nigeria	10.3	0.0	10.3
Namibia	1.8	5.4	7.2
Ivory Coast	0.0	4.7	4.7
Senegal	0.0	4.2	4.2
Uganda	2.5	0.0	2.5
Zambia	0.0	0.9	0.9
Corporates	0.4	22.3	22.7
Nigeria	0.4	13.1	13.5
Ghana	0.0	7.1	7.1
Mauritius	0.0	1.8	1.8
Kenya	0.0	0.2	0.2
Cash ⁹	4.9	5.9	10.8
Total ¹⁰	21.2	78.8	100.0

- The total Nigerian exposure includes accruals for naira-settled currency forwards, valued at the Nigerian Autonomous Foreign Exchange Rate (NAFEX), that are shown under cash.
- 9. Cash is held in multiple currencies and includes USD treasury bills.

10. There may be slight discrepancies in the totals due to rounding.

Weighted average yield on 31 December 2020

	Weighted average yield (%)	% of portfolio
Local currency	5.6	16.3
Foreign currency		
US\$	7.5	72.9
Cash	0.0	10.8
Total	7.2	100.0

Asset allocation on 31 December 2020

Asset Class	Total
Net equity	0.0
Hedged equity	0.0
Property	0.0
Commodity-linked	0.0
Bonds	77.0
Money market, bank deposits and currency hedges	23.0
Total (%)	100.0



Investment team: Mark Dunley-Owen, Londa Nxumalo **Fund inception date:** 27 March 2013 **Registration number:** 47091

Allan Gray Africa ex-SA Bond Fund

C Class 31 December 2020

In our March commentary, we quoted Ghana's finance minister describing the COVID-19 pandemic as Africa's "break the glass moment". Governments across the continent were calling for the suspension of debt servicing costs on public debt. Rolling African sovereign defaults were feared. We described the road ahead as "bumpy".

We were wrong. The Standard Bank Africa ex South Africa Sovereign Bond Index gained 47% since its March low, ending the year higher than it started in spite of the pandemic. The cost of borrowing for many African countries fell¹ during the year, ending near or below historic lows. The price on Nigeria's 10-year Eurobond started the year at 103, sold off to below 70 in March and ended the year at 108.

We expected attractive returns to be made from the lows of a panic, but the speed and scale of the recovery of financial markets surprised us. This recovery is in stark contrast to economic fundamentals. Debt is higher, while in many cases the revenue to support the debt is lower. Demand remains muted in key sectors ranging from tourism to retail. The oil price remains unfeasible for many African producers. Nigeria's currency and bond markets are dysfunctional. Egypt and Ghana spend more than half of their government revenue on interest. South Africa's debt to GDP is climbing towards 100%, a level unthinkable a year ago. Zambia defaulted on a Eurobond interest payment, and the full extent of what it owes remains hidden.

Deteriorating fundamentals should be mirrored in financial markets. Instead, global liquidity trumped everything else in 2020. Central banks gave out unprecedented money and promises, distorting global asset prices away from underlying fundamentals. Developmental institutions initially supported governments with cheap money, epitomised by Kristalina Georgieva, the managing director of the International Monetary Fund, urging: "Spend. Keep the receipts. But spend." Private sector money followed as the largesse of fiscal and monetary stimulus made it clear that risk had been underwritten by the regulators.

1. Measured by the yield on their Eurobonds

This is unlikely to end well for bonds. Prices and fundamentals cannot remain disconnected forever. Borrowers must eventually generate sufficient cashflow to repay their debt. Those that can't, including many African borrowers, will find other ways such as inflationary erosion of debt or, in extreme cases, default. Much as hope followed panic, we expect reality to become apparent over the coming months and years.

The Fund continues to favour dollar-denominated bonds from more diversified countries such as Kenya, Egypt and Ghana, and cash-generative corporates such as Seplat. We increased local currency exposure to 16% of Fund by buying Namibia, Uganda and Ghana local currency bonds at yields and currency levels that offer attractive probable returns. Duration remains conservative. Cash was increased to 11% of Fund as we wait for more suitable prices.

A significant risk is the Fund's 15% exposure to the Nigerian naira. We initiated the naira positions at double-digit yields with the currency hedged by futures. These futures are currently maturing. The Central Bank of Nigeria (CBN) is maintaining the naira at an artificially strong level, resulting in an extreme surplus of naira and corresponding shortage of dollars. The Fund has been prevented from earning the expected gains on its hedges while also being unable to convert its naira holdings to dollars at the official rate.

We are pricing the Fund's naira holdings at the official exchange rate, in line with the Fund's policy of using market pricing. The Fund's net asset value would be 2% lower were we to value the holdings at the unofficial rate, which is 17% lower than the CBN rate. We expect resolution over the coming months as pressure mounts within the Nigerian economy. We continue to monitor the situation and do what we believe is in the best interests of our clients.

Commentary contributed by Mark Dunley-Owen

Investment team quarterly commentary as at 31 December 2020



Investment team: Mark Dunley-Owen, Londa Nxumalo Fund inception date: 27 March 2013 **Registration number:** 47091

Fund information

The Fund is incorporated and registered under the laws of Bermuda and is supervised by the Bermuda Monetary Authority. The Fund's share classes are also listed on the Bermuda Stock Exchange. The primary custodian of the Fund is Standard Bank of South Africa Limited. The custodian can be contacted at Investor Services, 2nd Floor, 25 Pixley Ka Isaka Seme Street, Johannesburg, South Africa. The Investment Manager has appointed Allan Gray Unit Trust Management (RF) Proprietary Limited (the 'Representative') as its representative for the purpose of approval in terms of the Collective Investment Schemes Control Act 45 of 2002. The Representative is incorporated under the laws of South Africa and is supervised by the Financial Sector Conduct Authority (FSCA). The Investment Manager of the Fund is Allan Gray Bermuda Limited.

The Fund may be closed to new investments at any time to be managed according to its mandate. Shares in the Fund are traded at ruling prices and the Fund can engage in borrowing and scrip lending. The Fund may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. This report does not constitute a financial promotion, a recommendation. an offer to sell or a solicitation to buy shares in the Fund. Investments in the Fund are made according to the terms and conditions and subject to the restrictions set out in the prospectus. The offering of shares in the Fund may be restricted in certain jurisdictions. Please contact the Allan Gray service team to confirm if there are any restrictions applicable to you. Class C shares are only available to certain eligible investors who are subject to an additional administration fee separately agreed with an Allan Gray Group entity.

Performance

Collective Investment Schemes in Securities (unit trusts or mutual funds) are generally medium- to long-term investments. Where annualised performance is mentioned, this refers to the average return per year over the period. The value of shares may go down as well as up and past performance is not necessarily a guide to future performance. Movements in exchange rates may cause of the value of underlying international investments to go up or down. Neither the Investment Manager, the Fund, nor the Representative provides any quarantee regarding the capital or the performance of the Fund. Performance figures are provided by the Investment Manager and are for lump sum investments with income distributions reinvested. Actual investor performance may differ as a result of the investment date, the date of reinvestment and applicable taxes.

J.P. Morgan GBI-EM Global Diversified Index

Information has been obtained from sources believed to be reliable but J.P. Morgan does not warrant its completeness or accuracy. The Index is used with permission. The Index may not be copied, used, or distributed without J.P. Morgan's prior written approval. Copyright 2020, J.P. Morgan Chase & Co. All rights reserved.

Share price

Share prices are calculated on a net asset value basis, which is the total market value of all assets in the Fund including any income accruals and less any permissible deductions from the Fund divided by the number of shares in issue. Forward pricing is used. The weekly price of the Fund is normally calculated each Friday. Purchase requests must be received by the Registrar of the Fund by 17:00 South African time on that dealing day to receive that week's price. Redemption requests must be received by the Registrar of the Fund by 17:00 South African time, on the particular dealing day on which shares are to be redeemed to receive that week's price. Share prices are available on www.allangray.com

Yield

The Allan Gray Africa ex-SA Bond Fund yield is current, calculated as at month-end.

Fees and charges

Permissible deductions from the Fund may include management fees, brokerage, Securities Transfer Tax (STT), auditor's fees, bank charges and custody fees. A schedule of fees, charges and maximum commissions is available on request from the Representative.

Total expense ratio (TER) and Transaction costs

The total expense ratio (TER) is the annualised percentage of the Fund's average assets under management that has been used to pay the Fund's actual expenses over the past one and threeyear periods. The TER includes the annual management fees that have been charged (both the fee at benchmark and any performance component charged) and other expenses like audit fees. Transaction costs (including brokerage, Securities Transfer Tax [STT] and investor protection levies where applicable) are shown separately. There are no explicit brokerage charges in global bond markets. The broker rather takes an undisclosed spread between the purchase and sale price. The spread (charge) can vary from negligible to substantial depending on the asset and market circumstances. The disclosed transaction charge is therefore zero but in reality there are transaction costs which reflect in the Fund's returns. We aim to minimise costs by keeping our trading activity to a minimum and always seeking out the most favourable price when buying and selling assets. Transaction costs are a necessary cost in administering the Fund and impacts Fund returns. They should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of fund, the investment decisions of the investment manager and the TER. Since Fund returns are quoted after the deduction of these expenses, the TER and Transaction costs should not be deducted from published returns. As collective investment scheme expenses vary, the current TER cannot be used as an indication of future TERs. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. Instead, when investing, the investment objective of the Fund should be aligned with the investor's objective and compared against the performance of the Fund. The TER and other funds' TERs should then be used to evaluate whether the Fund performance offers value for money. The sum of the TER and Transaction costs is shown as the Total investment charge (TIC).

Foreign exposure

There are significant risks involved in investing in securities listed in the Fund's universe of emerging and developing countries including liquidity risks, sometimes aggravated by rapid and large outflows of 'hot money' and capital flight, concentration risk, currency risks, political and social instability, the possibility of expropriation, confiscatory taxation or nationalisation of assets and the establishment of foreign exchange controls which may include the suspension of the ability to transfer currency from a given country.

The Fund can use derivatives to manage its exposure to currencies and/or interest rates and this exposes the Fund to contractual risk. Contractual risk includes the risk that a counterparty will not settle a transaction according to its terms and conditions because of a dispute over the terms of the contract (whether or not bona fide) or because of a credit or liquidity problem, causing the Fund to suffer a loss. Such contract counterparty risk is accentuated for contracts with longer maturities where events may intervene to prevent settlement, or where the Fund has concentrated its transactions with a single or small group of counterparties. Borrowing, leveraging, and trading securities on margin will result in interest charges and, depending on the amount of trading activity, such charges could be substantial. The low margin deposits normally required in futures and forward trading, which the Fund may utilise, permit a high degree of leverage. As a result, a relatively small price movement in a futures or forward contract may result in immediate and substantial losses to the investor.

Important information for investors

C Class 31 December 2020

Need more information?

You can obtain additional information about the Fund, including copies of the prospectus, application forms and the annual report, free of charge, by contacting the Allan Gray service team, at **0860 000 654** or +27 (0)21 415 2301 or by email at allangraybermuda@allangray.com